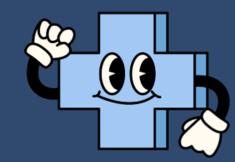
# Old Country Al



Meeting Pool

Collaboration Proposal



# Introduction to Old Country Al and Meeting Pool





#### Old Country Al

Old Country Al specializes in building agentic Al platforms that automate workflows and streamline operations for businesses.



#### Meeting Pool

With 30 years of experience, Meeting Pool excels in product marketing, providing invaluable insights and support to their clients.

### E-Commerce Profit Sharing

#### 50/50 Net Profit Split

Profits from e-commerce sites based on Meeting Pool-originated ideaswill be shared equally between both companies.



#### First Sites

- Eventonista
- Expat Work Navigator

#### Continued Growth

Further Meeting Pool-originated ecommerce sites that are deployed will follow the same 50/50 split

#### "Net Profit" Definition

Net profit is calculated by subtracting total expenses from customer cash received.

# E-Commerce Expense Deductions



#### **Expenses Scope**

Expenses include costs for salaries, advertising, SaaS/cloud, fulfillment, shipping, taxes, IP registrations, refunds, etc.

#### Salary Expense Allocation

Hours worked for employees involved in Old Country Al'æ-commerce business are tracked. Allocation of hours worked on e-commerce operations will be attributed *pro rata* across all e-commerce sites (including nonMeeting Pool sites).

#### **Example Salary Allocation**

- OCAI has8 e-commerce sites.
- Meeting Pool has 2.
- Baker spends 100 hours on OCAI's e-commerce business
- 10 hours of Baker's time will be attributed to each site.
- So, OCAl's cost for 20 hours of Baker's time will be deducted from the revenue obtained from Meeting Pool's sites.

### Profit Sharing Example



Type	Revenue/Expense
Gross Revenue	\$100,000
Expenses (fulfillment, salaries, AI, cloud, etc.)	-\$20,000
Net profit	\$80,000
Meeting Pool 50% Share	\$40,000

# Partnership Contributions and Responsibilities



#### Old Country Al

#### Agentic AI Platform

Old Country Al offers early access to its innovative agentic Al platform, streamlining workflows for collaboration.

#### Agentic Al Operational Costs

Old Country Al will cover Al costs related to the Al platform during the initial trial phase.

#### E-Commerce Management & Operations

Old Country Al will run the e-commerce sites day-to-day.

#### Meeting Pool

#### SaaS Services

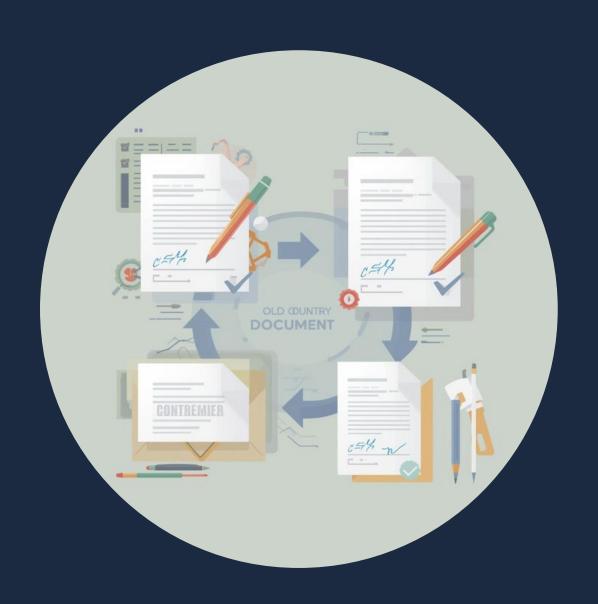
Meeting Pool will maintain its existing SaaS/data services, ensuring smooth integration within the Al platform.

#### **Marketing Support**

Meeting Pool providesmarketing execution and advisory support to Old Country Al, including humans-on-the-loop creative creation, LinkedIn marketing, and sales collateral.

# Ownership Options for E-Commerce Site IP





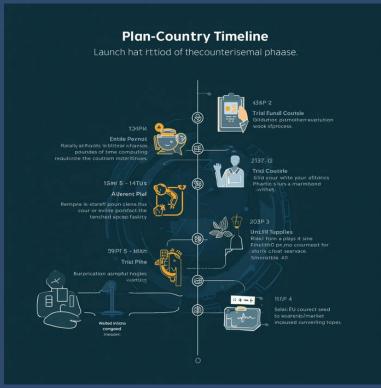
#### Flexible on Ownership Rights

The owner must register trademarks and is solely responsible for the upfront costs associated with the registrations, which will be deducted from gross e-commerce revenues

# Next Steps









#### Term Sheet

• Deadline: Tuesday, Oct. 7

Penholder: Dan

#### **Next Meeting**

• Deadline: Wednesday, Oct. 8

#### Term Sheet Alignment

• Target: Wednesday, Oct. 22

### First Draft of Long -Form Agreement

Target: Wednesday, Oct. 29

Penholder: Dan

Thank You for Considering Our Proposal!

Email Address dan@oldcountry.ai

